

Microsoft licensing & contract readiness service



Optimise your Microsoft contract renewal spend

the challenge

Preparing for Microsoft contract renewals early is crucial for ensuring continuity, avoiding unnecessary disruptions, and optimising commercial and technical outcomes. Robust preparation provides ample time to evaluate current software and define an optimal Bill of Materials (BoM) that factors in future business needs. This will provide a foundation for the negotiation of better terms or pricing.

Many organisations fail to fully prepare and wait until it is too late to begin planning. This often leads to rushed decisions, unexpected costs, and a lack of future planning. Overall, early preparation for contract renewals smooths negotiations, optimises costs, and maximises value.

the service

As an independent services provider, Synyega offers a robust proposal to kickstart your Microsoft negotiation journey. We deliver valuable market insights and guidance on collaborating with Microsoft and its ecosystem, all while maintaining our independence from Microsoft and its partners.

By providing details that are not always disclosed to Microsoft customers, we will help you develop the best negotiation strategies and put you in control. Our initial service is complimentary, providing you with essential pointers and ongoing support throughout your journey.

service benefits

- Understand current Microsoft portfolio
- Identify potential licensing risks
- Understand market changes
- Visibility of rebates, incentives & funding
- Optimised outcomes & value

key service deliverables

Overview of current Microsoft portfolio

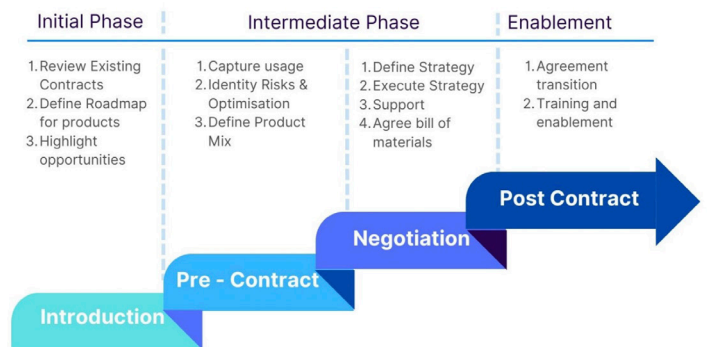
Overview of the newer Microsoft solutions

Review of new offers, discounts, & bundles

Presentation of risks & opportunities

Next steps to progress Microsoft renewals management

our process



To get started simply complete our short questionnaire and we will schedule your free 1-hour consultation session.

[Click here to complete our initial assessment.](#)

related services

- 1 Microsoft Renewal Advisory Service

why work with synyega

Synyega have deep Microsoft licensing and negotiation skills with a proven track record of helping organisations make improvements and savings across their Microsoft estate.