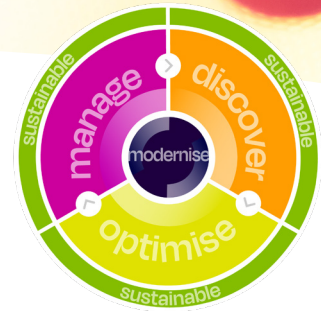


# Microsoft licensing training

Keep your Microsoft licensing knowledge up to date



## the challenge

Almost all organisations use Microsoft software and the vast majority struggle with Microsoft licensing. Organisations find the following particularly difficult...

- Keeping up to date with the constant pace of change across Microsoft's product portfolio and the licensing of those products.
- Knowing how to interpret and apply those licensing rules to your changing environment.
- Understanding how different technologies such as cloud computing, AI, and bots impact your licensing needs.

Getting Microsoft licensing wrong can have several consequences for a business:

- Licensing audits and non-compliance costs.
- Over-paying for software - including licenses that you don't need.
- Slowing down of Digital Transformation projects.

Having key stakeholders and teams trained on, and familiar with, Microsoft licensing can help mitigate these risks.

## the course

Our Microsoft licensing training covers the full range of Microsoft product areas across on-premises, SaaS, and Public Cloud. These include:

- Windows Server
- SQL Server
- Hybrid Licensing
- Extended Security Updates
- Microsoft 365
- Copilot
- Power Platform
- Security Platform
- Microsoft Azure
- Licensing Agreements
- Negotiation tactics
- Future direction of Microsoft

We work hard to ensure our training content always reflects the most current product and licensing information from Microsoft while also including the previous licensing rules that may be in effect within your environment.

## benefits

- Get current with Microsoft's latest licensing changes
- Improve internal management of Microsoft portfolio
- Develop internal capabilities
- Strengthen negotiation position
- Network with peers & gain valuable insights

## deliverables

Courses delivered by experienced trainer

Key materials provided to delegates

Available as in-person and virtual sessions

Bespoke, private courses can be tailored to your needs

Can be aligned and enhanced with ITAM/FinOps/  
GreenOps modules

## why work with synyega

Our Microsoft trainer has 20+ years of experience and has delivered 100s of sessions to clients, partners, and Microsoft all across the world. He regularly produces content focusing on the latest changes to Microsoft and helps customers optimise licensing in real-world scenarios.